

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 4 2016-17**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	4636682	228262	4195358	175046	15139722	734026	14225239	605697
2	Corporate Agents-Banks	377011	14900	503158	19203	1238433	62647	1250178	60937
3	Corporate Agents -Others	29925	2649	12599	2616	56963	8608	156276	8576
4	Brokers	212590	136083	143755	85834	745451	430343	478640	281783
5	Micro Agents	300	15	88	12	458	25	368	27
6	Direct Business	428131	84956	344084	61223	1554843	370611	1401984	268018
	<b>Total (A)</b>	<b>5684639</b>	<b>466865</b>	<b>5199042</b>	<b>343933</b>	<b>18735870</b>	<b>1606260</b>	<b>17512685</b>	<b>1225038</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	1167	23			1167	23		
	<b>Grand Total (A+B)</b>	<b>5685806</b>	<b>466888</b>	<b>5199042</b>	<b>343933</b>	<b>18735870</b>	<b>1606260</b>	<b>17512685</b>	<b>1225038</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold